

## **Job Posting Title :**

**Vacancy Available - Sales Engineer (Seksyen 32, Shah Alam) – near Bukit Rimau.**

## **Title Position :**

**Sales Engineer (Seksyen 32, Shah Alam) – near Bukit Rimau.**

### **(a) Requirements:**

- Candidate must possess at least Diploma/ Advanced/ Higher/ Graduate Diploma in M&E Engineering (Mechanical/ Chemical/ Process System/ Systems Design / Material Science/ Project Management) or equivalent
- Preferably Junior Executive specialized in Engineering - Mechanical/ Chemical/ Process System/ Systems Design / Material Science/ Project Management or equivalent
- Preferably applicant with min. 1-2 years experience, in sales of Pump Trading/ Project Systems, which specialized Water & Wastewater Treatment field
- Experience is an added advantage, training opportunities will be provided
- Candidates without specific qualifications, but with proven track records are encouraged to apply.
- Possess own transport and have valid driving license class D (car)
- Required language (s): Good command in written & spoken in Bahasa Malaysia & English.
- Required Skill(s) : AutoCAD, Gantt Chart, Mechanical/ Process System/ Systems Design / Project Management
- Applicant with knowledge of Industrial Sales/ Project Sales/ Process Manufacturing knowledge, is an added advantage
- Proactive, self-driven individuals and able to work independently
- Good and effective communicator
- Responsible, high level of integrity drives and result-oriented
- To be based in Seksyen 32, Shah Alam
- Multiple position(s) is available

### **(b) Job Description:**

- To maintain relationships and expand sales within existing customers account.
- To identify new business opportunity and establish/ develop new and potential customer accounts and market.
- To develop and penetrate new markets / projects in targeted industries / sectors to generate new sales.
- Handling sales inquiries, sales pursuit and follow up with customers.
- Manage customers' expectation and fulfilling customer's orders and after sales service requirements.
- To attend and provide technical updates, including product training to customers.
- Provide innovative and cost effective solutions to customers' specific application to increase their industry efficiency and productivity.
- Coordinate all sales performance and to help to achieve sales target.

### **(c) Benefits:**

- Annual Leave, 13-months Salary with additional Attractive Performance Bonus (twice a year), Yearly Increment, Medical Benefits
- Attractive Incentives and Allowance(s) - (Petrol & Toll Allowance, Transport Allowance, Trip Allowance, Company Phone, Company Car, Parking Incentive), whichever applicable
- Experience is an added advantage (min. 1-2 years experience), training opportunities will be provided
- Career growth within the company & industry

**(d) Salary Range:** RM3,500 to RM4,500 + Commission

For interested candidate, please e-mail your Resume / Curriculum Vitae (CV) to [hr@cubitechsystems.com](mailto:hr@cubitechsystems.com)